

The Regulation and Licensing Branch provides regulation and licensure for:

- Solicitors
- Charitable Solicitors
- Taxicabs
- Taxicab drivers
- Trespass tow operators
- Massage Therapists
- Massage Establishments
- Precious metal and gem dealers
- Pawnbrokers
- Going out of business sales



A PUBLICATION
OF FAIRFAX COUNTY, VIRGINIA

Regulation and Licensing Branch

Fairfax County Department of Cable
and Consumer Services
12000 Government Center Parkway, Suite 127
Fairfax, VA 22035-0047

Phone: 703-324-5966 TTY 711
Website: www.fairfaxcounty.gov/consumer



This publication will be made available in alternative formats upon request. Please call 703-324-5966 TTY 711. Please allow seven days for the preparation of material.

September 2011

Is the Salesperson at your door Licensed?



DOOR-TO-DOOR SOLICITORS ARE REQUIRED TO HAVE A LICENSE

Soliciting is the sale of goods or services door-to-door or from a temporary stand. It is regulated in Fairfax County by Chapter 31 of Fairfax County Code. Chapter 31 requires anyone selling goods or services in this manner to have a Solicitors License issued by the County. Any violation of Chapter 31 is a Class 2 Misdemeanor, punishable by a fine of up to \$1000.

Solicitors are required by law to show their license to any prospective customer who requests it. They are also required to leave the premises when asked, may not solicit where “No Peddlers or Solicitors” signs are posted, and may only operate between the hours of 9:00 am and 8:00 pm.

Often solicitors will show customers an ID badge or some other document, claiming that they are licensed by Fairfax County when they are not. Legitimately licensed solicitors should always show their Fairfax County-issued license when a prospective customer asks for it. If a solicitor hesitates when asked for his/her license, or presents something that does not resemble the license shown to the right, the solicitor may not be properly licensed. Solicitors offer a wide variety of goods and services for sale. Solicitors may be selling goods or services such as magazine subscriptions,

The Fairfax County Solicitor’s License is a laminated card that displays the solicitor’s photograph, name, and personal information on the front side. The back side of the license displays the solicitor’s business information and thumbprints. It is valid for one year from date of issue.

	NAME Tina Norris			
	ADDRESS 9673 Sunny Boulevard, Fairfax, VA 22030			
	HEIGHT 5'5"	WEIGHT 110	EYES Blue	HAIR Blonde
	DOB 12/10/1982		DRIVER LICENSE # T65-11-1111	
ISSUED (DATE) 4/12/2009		EXPIRES (DATE) 4/12/2010		



IT IS AGAINST THE LAW

- To not have this license in your possession when peddling/soliciting.
- To refuse to show this license to a purchaser or a police officer.
- To peddle/solicit before 9:00 a.m. or after 8:00 p.m.
- To peddle/solicit on property where signs prohibit such activity.
- To peddle/solicit from a state highway right of way.
- To violate the provisions of the Virginia Consumer Protection Act or the Home Solicitation Sales Act.

FAIRFAX COUNTY DOES NOT, BY ISSUING THIS LICENSE, ENDORSE EITHER THE LICENSEE, BUSINESS OR PRODUCT.

Tina Norris
Director, Consumer Protection Division
Dept. of Cable Comm. and Consumer Protection

PEDDLERS/SOLICITORS LICENSE CA-136

TYPE OF GOODS Retail	NO. S09-104
EMPLOYER CMHJ's Ice Cream	PHONE 703-822-3333
EMPLOYER'S ADDRESS 1212 Happy Street, Falls Church, VA 22046-4405	
LEFT THUMB PRINT 	RIGHT THUMB PRINT 

tree work, firewood, driveway sealing, coupon books, or meat; or "setting appointments" for high-speed internet/cable service, home improvements, or home security alarms. No matter what good or service they are offering, the solicitor is required to have a license.

The Solicitor’s License is an individual license, not a business license. If a solicitor tells you that his or her business has a license, the solicitor may not be properly licensed to solicit in Fairfax County. A legitimate Fairfax County Solicitor’s License resembles the example shown.

When a solicitor knocks...

- Ask for his or her license.
- If they do not have a valid license, ask them to leave.
- Close and lock your door.
- Call Fairfax County Police (non-emergency) at 703-691-2131 to report the violation.